

Solutions Consultant - Sales

In this dynamic and highly-visible role, the Solutions Consultant at Zumasys partners with clients to identify technology solutions that improve productivity and reduce costs. Consultants do this by taking the time to understand our clients' business and the unique challenges they face. Revenue and profit goals are met by growing existing accounts in addition to new business acquisition and development. Technical sales are achieved individually and through collaboration with Solution Architects. Territories for Solutions Consultants are nationally based and not geographically limited.

Zumasys is seeking individuals to join our team and be a part of our exciting growth and expansion across North America. Contact careers@zumasys.com to apply.

Zumasys helps companies of every size elevate their business by transitioning their IT infrastructure and applications to the cloud. Our personalized approach to cloud computing means we take the time to listen to our customers, understand their business objectives, and develop a customized solution that accommodates any application. Our state-of-the-art hosting platform uses the latest technologies to deliver world-class reliability, integrated disaster recovery, and the peace of mind that only an expert cloud solution can offer.

ZUMASYS AT A GLANCE

Founded in San Clemente, CA in **2000**
Over **1,800** Customers in more than 44 states
Corporate office in **Irvine, California**

AWARDS AND RECOGNITION

Deloitte Technology Fast 50
Inc. 5000 List of America's Fastest Growing Companies
Orange County Business Journal List of 100 Fastest Growing Companies
CRN Fast Growth 100